



# TURNOVER AT 30 JUNE 2017: €282.1 MILLION

# HERIGE

L'Herbergement, Tuesday 25 July 2017 – 6pm

## Growth in activity of 3% in the first half (like-for-like)

IFRS – € million Consolidated turnover	2017 <sup>(1)</sup>	2016 <sup>(2)</sup> IFRS 5	Change % 2017 vs 2016 IFRS 5	
				Restated for disposal of VM Piscines <sup>(3)</sup>
1 <sup>st</sup> quarter	131.0	128.6	+1.9%	<b>+2.8%</b>
2 <sup>nd</sup> quarter	151.1	147.6	+2.4%	<b>+3.1%</b>
<b>TOTAL</b>	<b>282.1</b>	<b>276.2</b>	<b>+2.1%</b>	<b>+3.0%</b>
Building Materials Trading	179.4	177.3	+1.2%	<b>+2.5%</b>
Concrete Industry	40.2	37.5	+7.2%	<b>+7.2%</b>
Industrial Joinery	69.6	68.4	+1.7%	<b>+1.7%</b>
Other	13.2	13.3	-0.8%	<b>-0.8%</b>
<i>Inter-segment eliminations</i>	<i>(20.2)</i>	<i>(20.3)</i>	-	-

<sup>(1)</sup> Figures have not been audited. Turnover for 2017 is reported in line with IFRS 5 (excluding activities in the process of being sold).

<sup>(2)</sup> Turnover restated for activities in the process of being sold in accordance with IFRS 5. The application of accounting standard IFRS 5 does not factor in the disposal of VM Piscines in January 2017.

<sup>(3)</sup> Disposal of VM Piscines in January 2017.

### Activity in the 2<sup>nd</sup> quarter of 2017

HERIGE Group posted turnover of €151.1 million for the second quarter of 2017, up 3.1% like-for-like on the same period in 2016 (not including VM Piscines and other activities currently being sold). In keeping with the first quarter, growth was underpinned by a 3.2% upturn in Building materials trading and by continued strong sales for the Group's Concrete industry segment (up 6.6%). This, despite all Group activities impacted by a negative calendar effect, with two working days less in the second quarter.

All told, Group turnover for the first half of 2017 amounted to €282.1 million, up 3% like-for-like, which reflects a recovering market:

- turnover for Building materials trading increased 2.5% on the back of new business momentum,
- turnover for the Concrete industry segment increased 7.2% as volumes for ready-mix concrete continued to climb,
- turnover for Industrial joinery increased 1.7%, boosted by its new product AM-X and its Closures division.

## Outlook and developments

As part of its strategic transformation which began in 2016, HERIGE Group announced the sale of Point Bois in Guiana. With approximately €3.4 million in turnover over a full year (already restated in accordance with IFRS 5 in the 31/12/2016 financial statements), Point Bois has 11 employees. The operation is effective from 24 July 2017.

After two consecutive quarters of growth, the Group is confident of its capacity to capitalize on the positive backdrop of a gradual recovery in the construction sector.

Achieving lasting profitable growth to finance its future development remains a strategic priority.

**NEXT PUBLICATION:** H1 2017 results on 12 September 2017 (after the stock exchange closes)

*All our financial communications are available on our website [www.groupe-herige.fr](http://www.groupe-herige.fr)*

### ABOUT HERIGE

HERIGE Group focuses on three sectors of the building industry: Building materials trading, the Concrete industry and Industrial joinery. Originally based in the Vendée region, HERIGE currently employs more than 2,400 people and has a strong presence in Western France.

**HERIGE is listed on Euronext Paris, Compartment C  
PEA/PME eligible**

**Indices:** CAC SMALL, CAC MID & SMALL, CAC ALL TRADABLE,  
ENTERNEXT@PEA-PME 150

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Bloomberg HERIG.FP, Reuters HERIG.PA

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