



## TURNOVER AT 30 JUNE 2016: €290.7 MILLION

# HERIGE

L'Herbergement, Tuesday 26 July 2016

### Growth of +4.8% in H1 2016

IFRS – € million	2016 <sup>(1)</sup>	2015 <sup>(2)</sup>	2015	%
Consolidated turnover		restated	reported	2016 vs 2015 restated
1st quarter	135.7	128.0	136.9	+6.1%
2nd quarter	<b>155.0</b>	149.5	158.1	+3.7%
<b>TOTAL</b>	<b>290.7</b>	<b>277.4</b>	<b>295.0</b>	<b>+4.8%</b>
Building materials trading	<b>188.6</b>	181.2	198.7	+4.1%
Concrete industry	<b>40.7</b>	40.1	40.1	+1.5%
Industrial joinery	<b>68.4</b>	61.6	61.6	+11.0%
<i>Others</i>	<b>13.3</b>	14.4	14.4	-7.7%
<i>Inter-segment eliminations</i>	<b>-20.3</b>	-20.0	-20.0	-

<sup>(1)</sup> Figures have not been audited. Turnover for 2016 is reported in line with IFRS 5 (excluding activities sold or in process of being sold).

<sup>(2)</sup> Turnover restated for activities sold or in the process of being sold in accordance with IFRS 5.

### Activity in the 2<sup>nd</sup> quarter of 2016

HERIGE posted turnover of €155.0 million for the 2<sup>nd</sup> quarter of 2016, up 3.7% on the same period in 2015. In keeping with the 1<sup>st</sup> quarter, growth was driven by a dynamic activity of Building materials trading and a strong performance from Industrial joinery (+8.1% over the quarter) as the momentum that began in the second half of 2015 continued to gather pace.

Group turnover came in at €290.7 million for the 1<sup>st</sup> half of 2016 as a whole, up 4.8% at same scope, with the positive contributions from all three sectors bringing the first indications of new market share in a building sector which had yet to pick up again in full over the 1<sup>st</sup> quarter:

- turnover for Building materials trading increased 4.1%,
- turnover for the Concrete industry benefited from a slight increase in volumes for ready-mix concrete despite a persistently competitive market,
- turnover for Industrial joinery increased by 11%, boosted by dynamic sales as well as energy efficiency rebates.

### Outlook

The steady increase in individual housing sales over the past twelve months underpins HERIGE's forecasts of a gradual sector recovery.

Stronger sales remain the Group's priority for the 2<sup>nd</sup> half of the year as it seeks to progressively restore the profitability needed to finance its future development.

**NEXT PUBLICATION:** H1 results on 14 September 2016 (after the stock exchange closes).

*All our financial communications are available on our website [www.groupe-herige.fr](http://www.groupe-herige.fr)*

## **ABOUT HERIGE**

HERIGE focuses on three business sectors of the building industry: Materials trading, the Concrete industry and Industrial Joinery. Originally based in the Vendée region, HERIGE currently employs close to 2,600 people and is active in Western France and the French overseas departments and territories, as well as in China and Canada.

**HERIGE is listed on Euronext Paris, Compartment C**

**PEA/PME eligible**

**Indices:** CAC SMALL, CAC MID & SMALL, CAC ALL TRADABLE, ENTERNEXT@PEA-PME 150

**Gaia Index**

**Codes: ISIN FR0000066540, Ticker: HERIG**

**Bloomberg HERIG.FP, Reuters HERIG.PA**

## **HERIGE**

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